

Financial Representative Job Description

Job Description:

Financial representatives with the Northwestern Mutual Financial Network provide expert guidance and innovative solutions for individuals and businesses in the areas of retirement planning, insurance and investment services, estate planning, business planning, education funding, and employee benefits. They strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. These representatives are in business for themselves — but they're not alone. Supported by our network of specialists, training programs and mentoring opportunities, they have access to the resources, products and assistance they need to help their clients and build their practices.

Accolades:

- Northwestern Mutual is one of the “World’s Most Admired” life insurance companies, FORTUNE magazine’s 2010 annual survey, dated March 15, 2010.
- Northwestern Mutual expects to pay more in total individual life insurance dividends to policyowners than any other company in the industry, 2010.
- Northwestern Mutual earned the best possible ratings for insurance financial strength from all four major rating agencies for the year 2009: Standard & Poors AAA, Fitch Ratings AAA, Best A+++, and Moody’s Aaa.
- Northwestern Mutual offers a top ten internship program according to the 2010 Vault Guide to Top Internships within the financial services industry (2010 edition).
- Bloomberg BusinessWeek calls Northwestern Mutual’s internship program one of the 2009 Best Places to Intern within the insurance industry (September 14, 2009 edition).
- Training magazine ranked Northwestern Mutual among it’s “Training Top 125”, Feb. 2010.

Opportunity:

The Northwestern Mutual Financial Network has projected the need for additional financial representatives over the next 12 months. If you're a top-notch performer, value the freedom of being your own boss, want to be financially rewarded for hard work and have the desire to impact people's lives positively every day, then you may be a candidate we want to speak with about the opportunity.

Preferred qualifications:

To be considered for the Full Time Financial Representative position, you should have a bachelor's degree from a four-year institution, have strong interpersonal skills, be self-motivated and have a history of personal success. You must be a US Citizen or have a Green Card. It is highly recommended that you are from the city in which you are applying to.

To apply:

If you enjoy working in a fast-paced, highly productive, value-driven environment, email your resume to liza.wrobel@nmfn.com. For more information, visit our website at www.nmfn.com